



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 27(2021)

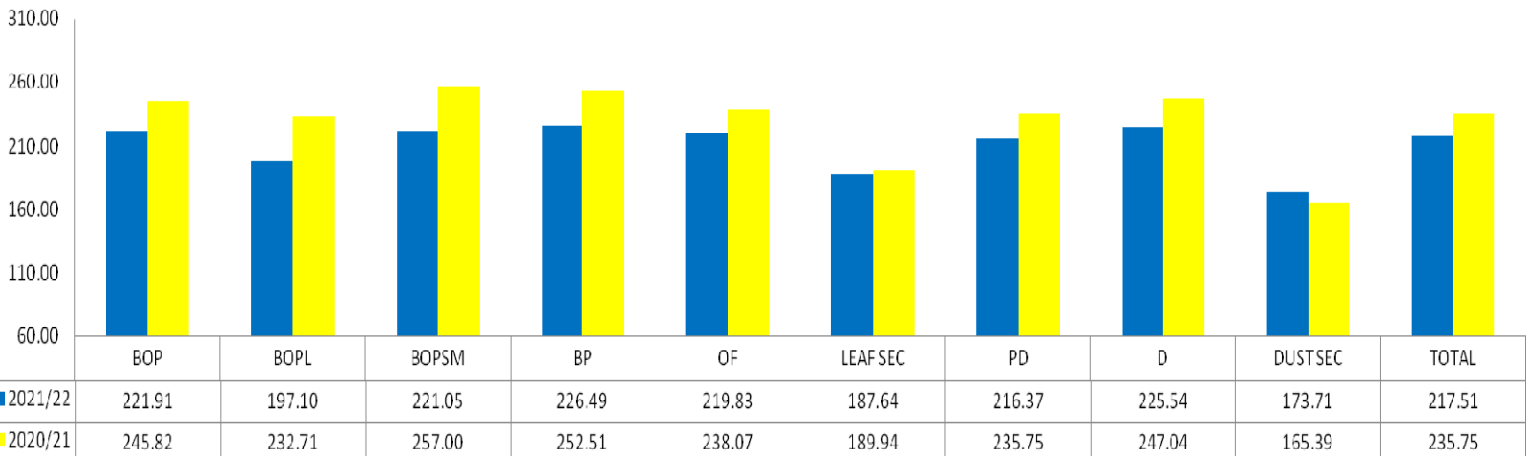
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> <li>* Market witnessed good demand.</li> <li>* Select best sorts appreciated with competition.</li> <li>* Remainder barely steady. Mediums were irregular and lower.</li> </ul>	<ul style="list-style-type: none"> <li>* Market witnessed good demand.</li> <li>* Liquoring varieties and cleaner sorts were barely steady.</li> <li>* Remainder were irregularly easier.</li> <li>* Plain categories and secondaries met with less enquiry and witnessed outlots.</li> </ul>

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> <li>* TCPL : Operated.</li> <li>* HUL : Active.</li> <li>* WI : Active on liquoring sorts.</li> <li>* NI : Operated.</li> <li>* Internals : Fair support.</li> </ul>	<ul style="list-style-type: none"> <li>* TCPL : Active.</li> <li>* HUL : Operated.</li> <li>* WI : Operated on liquoring sorts.</li> <li>* NI : Operated.</li> <li>* Internals : Fair support.</li> </ul>

AUCTION AVERAGES									
	2021/22			2020/21			UPTO Sale 27		
	Sale 27	Sale 26	+/-	Sale 27	Sale 26	+/-	2021/22	2020/21	2019/20
LEAF	204.92	225.09	-20.16	274.59	268.79	5.80	219.03	240.12	148.58
DUST	212.64	228.29	-15.65	269.24	254.17	15.07	213.69	227.24	147.34
<b>TOTAL</b>	<b>207.16</b>	<b>226.02</b>	<b>-18.86</b>	<b>272.56</b>	<b>263.64</b>	<b>8.92</b>	<b>217.51</b>	<b>235.75</b>	<b>148.17</b>

GTAC AUCTION AVERAGES									
SALE		20	21	22	23	24	25	26	27
LEAF	2021/22	222.06	228.26	231.53	237.73	237.14	233.79	225.09	204.92
	2020/21	224.37	200.79	200.91	219.37	233.02	259.30	268.79	274.59
DUST	2021/22	209.15	211.10	215.97	225.02	227.60	224.58	228.29	212.64
	2020/21	198.79	183.41	186.43	204.08	223.79	240.43	254.17	269.24
TOTAL	2021/22	217.91	223.05	226.96	233.91	234.34	230.91	226.02	207.16
	2020/21	216.92	195.68	196.67	214.82	230.00	252.52	263.64	272.56

GTAC Grade Wise Averages Upto Sale 27



**OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)**

	THIS SALE				LAST SALE				UPTO Sale 27			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>BROKENS</b>	3355896.1	2196004.3	207.19	35%	2675726.6	1750082.4	230.29	35%	21231589.0	14987611.9	222.65	29%
<b>FANNINGS</b>	1126318.8	647292.5	208.99	43%	885494.9	571671.8	222.51	35%	6466226.4	4397904.9	219.83	32%
<b>LEAF SEC.</b>	329748.7	217797.4	169.91	34%	261728.0	165837.2	179.03	37%	2139857.3	1579602.2	182.40	26%
<b>LEAF TOTAL</b>	<b>4811963.6</b>	<b>3061094.2</b>	<b>204.92</b>	<b>36%</b>	<b>3822949.5</b>	<b>2487591.4</b>	<b>225.09</b>	<b>35%</b>	<b>29837672.7</b>	<b>20965119.0</b>	<b>219.03</b>	<b>30%</b>
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>DUST</b>	1820021.6	1049894.8	221.64	42%	1596695.3	885049.1	236.58	45%	11478411.0	7032368.7	221.19	39%
<b>DUST SEC.</b>	343036.0	198417.5	165.01	42%	294446.5	132371.5	172.84	55%	2205867.7	1319204.7	173.71	40%
<b>DUST TOTAL</b>	<b>2163057.6</b>	<b>1248312.3</b>	<b>212.64</b>	<b>42%</b>	<b>1891141.8</b>	<b>1017420.6</b>	<b>228.29</b>	<b>46%</b>	<b>13684278.7</b>	<b>8351573.40</b>	<b>213.69</b>	<b>39%</b>
<b>TOTAL</b>	<b>6975021.2</b>	<b>4309406.5</b>	<b>207.16</b>	<b>38%</b>	<b>5714091.3</b>	<b>3505012.0</b>	<b>226.02</b>	<b>39%</b>	<b>43521951.4</b>	<b>29316692.40</b>	<b>217.51</b>	<b>33%</b>

**OFFER / SOLD QUANTITY & AVERAGE PRICE**

LEAF	THIS SALE				LAST SALE				UPTO Sale 27			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	4811963.6	3061094.2	204.92	36%	3822949.5	2487591.4	225.09	35%	29837672.7	20965119.0	219.03	30%
<b>2020/21</b>	2756311.7	2268500.8	274.59	18%	2714229.4	2239152.2	268.79	18%	15619297.9	13051939.0	240.12	16%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	2163057.6	1248312.3	212.64	42%	1891141.8	1017420.6	228.29	46%	13684278.7	8351573.4	213.69	39%
<b>2020/21</b>	1575137.6	1389360.0	269.24	12%	1422916.9	1217953.4	254.17	14%	7978495.4	6689287.5	227.24	16%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	<b>6975021.2</b>	<b>4309406.5</b>	<b>207.16</b>	<b>38%</b>	<b>5714091.3</b>	<b>3505012.0</b>	<b>226.02</b>	<b>39%</b>	<b>43521951.4</b>	<b>29316692.4</b>	<b>217.51</b>	<b>33%</b>
<b>2020/21</b>	<b>4331449.3</b>	<b>3657860.8</b>	<b>272.56</b>	<b>16%</b>	<b>4137146.3</b>	<b>3457105.6</b>	<b>263.64</b>	<b>16%</b>	<b>23597793.3</b>	<b>19741226.5</b>	<b>235.75</b>	<b>16%</b>

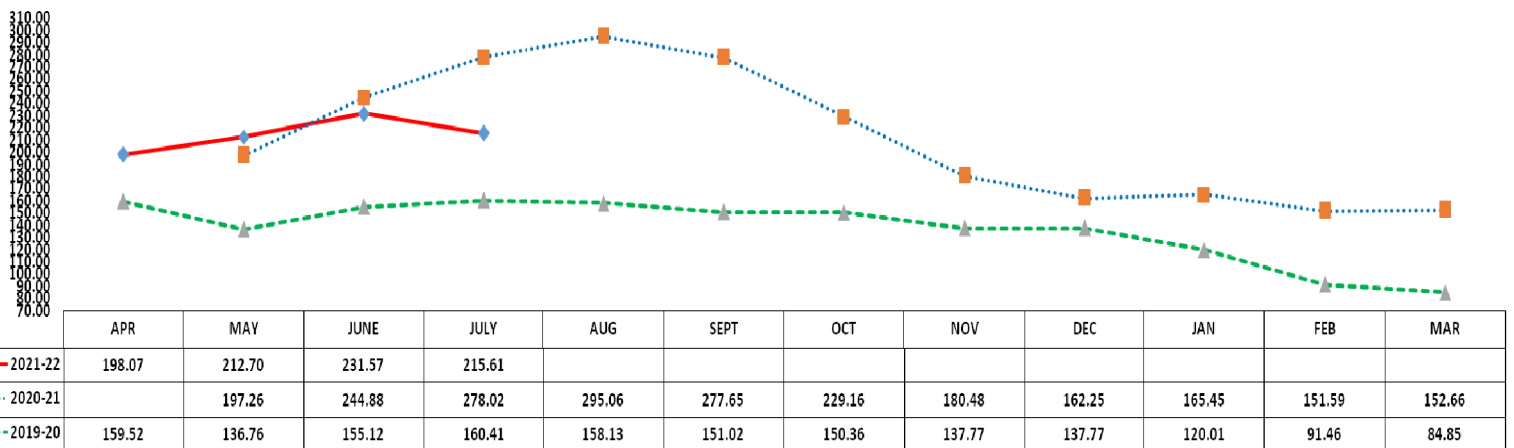
**PRICE RANGE**

% OF TEAS SOLD	LEAF						DUST				
	2021/22		UP TO Sale 27				2021/22		UP TO Sale 27		
	Sale 27	Sale 26	2021/22	2020/21	2019/20	Sale 27	Sale 26	2021/22	2020/21	2019/20	
<b>BELOW 100</b>	0.00	0.00	0.00	0.59	2.22	0.00	0.00	0.02	4.26	3.70	
<b>BETWEEN 100.00-119.99</b>	0.23	0.20	0.08	2.25	23.62	0.12	0.00	0.07	3.25	18.07	
<b>BETWEEN 120.00-139.99</b>	3.44	1.73	1.05	3.95	27.49	2.80	0.54	0.61	3.90	30.01	
<b>BETWEEN 140.00-159.99</b>	13.74	5.22	5.37	5.53	15.46	16.62	9.97	8.41	4.34	15.09	
<b>BETWEEN 160.00-179.99</b>	21.93	20.16	18.05	6.07	10.90	12.92	14.71	20.59	5.53	12.77	
<b>BETWEEN 180.00-199.99</b>	15.13	13.17	18.13	6.12	6.55	12.95	12.06	17.99	9.64	8.14	
<b>BETWEEN 200.00-219.99</b>	13.52	14.09	17.08	11.63	5.33	13.49	13.29	14.73	13.68	5.77	
<b>BETWEEN 220.00-239.99</b>	8.61	10.97	12.12	13.87	3.85	12.62	9.76	9.68	12.16	4.24	
<b>BETWEEN 240.00-259.99</b>	6.64	7.19	7.66	11.29	1.88	6.55	10.41	8.33	11.49	1.62	
<b>BETWEEN 260.00-279.99</b>	4.49	5.95	5.24	11.26	1.29	5.82	4.28	4.97	7.89	0.51	
<b>BETWEEN 280.00-299.99</b>	3.83	5.39	4.04	8.12	0.59	5.79	6.03	4.74	7.35	0.08	
<b>300 AND ABOVE</b>	8.43	15.93	11.18	19.30	0.81	10.34	18.96	9.86	16.52	0.00	

**FUTURE FRESH OFFERING (IN PACKAGES)**

SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
<b>28</b>	47747	20793	<b>68540</b>	35133	17597	<b>52730</b>	12614	3196	<b>15810</b>
<b>29</b>	49813	21297	<b>71110</b>	47320	21061	<b>68381</b>	2493	236	<b>2729</b>
<b>30</b>	53532	23371	<b>76903</b>	33876	13940	<b>47816</b>	19656	9431	<b>29087</b>
<b>TOTAL</b>	<b>151092</b>	<b>65461</b>	<b>216553</b>	<b>116329</b>	<b>52598</b>	<b>168927</b>	<b>34763</b>	<b>12863</b>	<b>47626</b>

**GTAC Monthly Price Movement**



\* Please note July 2021-22 Price is calculated on Sale 26,27 Only

**GTAC BUYING (ALL TEAS) FOR THE Sale 27**

	CTC LEAF			DUST				TOTAL				
OFFER	48,11,963.6			Kgs	OFFER	21,63,057.6		Kgs	OFFER	69,75,021.2		Kgs
SOLD	30,45,314.4			Kgs	SOLD	12,43,102.4		Kgs	SOLD	42,88,416.8		Kgs
SOLD %	63%				SOLD %	57%			SOLD %	61%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	
TCPL	2,33,633.3	185.00	8%	TCPL	4,25,198.5	204.05	34%	TCPL	6,58,831.8	197.29	15%	
HUL	6,52,608.8	199.73	21%	HUL	2,84,886.8	253.23	23%	HUL	9,37,495.6	215.99	22%	
W.India	5,79,304.9	221.33	19%	W.India	1,00,464.3	200.92	8%	W.India	6,79,769.2	218.31	16%	
Wl.Pack	1,44,191.8	246.41	5%	Wl.Pack	1,23,552.2	199.95	10%	Wl.Pack	2,67,744.0	224.97	6%	
N.India	5,58,055.1	196.37	18%	N.India	1,32,840.4	186.87	11%	N.India	6,90,895.5	194.54	16%	
NI.Pack	2,80,737.1	188.00	9%	NI.Pack	38,901.5	174.98	3%	NI.Pack	3,19,638.6	186.42	7%	
Packeteers	1,94,639.1	215.26	6%	Packeteers	3,955.5	158.93	0%	Packeteers	1,98,594.6	214.14	5%	
C.India	58,560.8	198.88	2%	C.India	36,106.2	194.17	3%	C.India	94,667.0	197.08	2%	
Exports	22,871.6	309.60	1%	Exports	10,006.5	279.31	1%	Exports	32,878.1	300.38	1%	
Local	2,31,788.4	181.79	8%	Local	37,358.1	174.47	3%	Local	2,69,146.5	180.77	6%	
S.India	84,706.1	284.27	3%	S.India	42,718.6	275.67	3%	S.India	1,27,424.7	281.39	3%	
Others	4,217.4	180.63	0%	Others	7,113.8	181.18	1%	Others	11,331.2	180.98	0%	
TOTAL	30,45,314.4	205.98		TOTAL	12,43,102.4	213.53		TOTAL	42,88,416.8	208.17		

**ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 27**

MARK	2021-22			2020-21		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	39,293	407.91	1	28,337	399.03
Halmari	2	91,789	383.94	3	67,138	383.78
Sotai	3	23,530	373.96	27	5,089	335.38
HAJUA	4	35,256	372.76	2	38,755	394.28
DOOMURDULLUNG	5	64,850	366.09	5	46,540	371.94
Gatoonga	6	94,952	364.93	9	86,701	352.73
Silonibari	7	96,027	358.07	120	30,733	284.23
Kharikatia	8	1,03,228	351.43	45	73,352	317.39
Duflating	9	26,224	347.80	17	44,172	343.03
Gelakey	10	45,086	345.70	10	18,901	350.02
Mokrung	11	38,317	343.23	18	39,303	342.36
Mohokutie	12	21,551	341.99	107	19,558	289.85
Majuli	13	1,70,419	337.94	23	68,041	339.04
Hirajuli	14	65,173	337.72	34	50,939	326.27
KOONTAI(B)	15	1,41,951	337.23	87	1,70,443	295.91
Salkathoni	16	1,12,979	336.67	11	56,118	349.94
KAKAJANHIGHGROWN	17	76,379	335.62			
Borjan	18	45,421	334.55	50	59,343	315.94
Banamalie	19	23,521	328.62	28	22,686	333.46
AMGOORIE	20	87,522	326.94	53	22,727	313.37
Kotalgoorie	21	33,144	326.65	7	18,888	353.94
POWAIHIGHGROWN	22	44,978	325.52			
DUBBA	23	49,772	324.07	8	14,794	353.14
KHOOMTAIE	24	42,377	323.13	6	7,430	361.92
Deckiajuli	25	1,15,328	320.90	29	64,074	332.97

\* Above 20,000 Kgs